U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU



FORM SA-**5133A**

2000 SERVICE ANNUAL SURVEY

Telecommunications

DUE DATE **▶**

NOTICE — Your report to the Census Bureau is confidential by law (Title 13, U.S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

RETURN COMPLETED FORM TO



U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47132-0001

Any questions call 1-800-772-7851 weekdays, 8:30 a.m. to 5:00 p.m. EST 138 SAS_I 513390 T

(Please correct any error in name, address, or ZIP Code)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

Item 1 SURVEY COVERAGE

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged in providing specialized telecommunications applications, such as satellite tracking, communications telemetry, and radar station operations; or providing satellite terminal stations and associated facilities operationally connected with one or more terrestrial communications systems and capable of transmitting telecommunications to or receiving telecommunications from satellite systems.

00

Does the above coverage describe this firm's business activity?

	- Continue with Item 3	
2 <u>No</u> −	Specify your business activity and continue with Item 3	
0002	ŕ	

Item 2

Item 3

NOT APPLICABLE TO THIS FORM

Mark (X) the one box which best describes the period covered by your report.

REPORT PERIOD

If the data reported are for a period other than the "calendar year," please enter the beginning and ending dates.

1 Calendar year – Go to Item 4/	4	Мо	nth	Day	Year
		0007			
2☐Fiscal year \	From				
3 Less than 12 months ∫		8000			

2000

					Page 2		
Item 4A REVENUE	An estimate is acceptable if a book figure is not available.	Key	2000				
See the enclosed instruction sheet before completing this section.	Wired telecommunications service revenue a. Local service revenue	code	Bil.	Mil.	Thou.	Dol.	
Enter "0" in items where applicable. Please do not combine data for two or more detail lines.	(1) Basic local service	826					
Do NOT include intra-company revenue or transfers.	(2) Value-added services (call waiting, caller ID, call forwarding, etc.)	827					
Line 1a – Report local service revenue, including extended area revenue. Include basic service connection fees, local private line revenue; customer premises revenue; revenue	b. Long-distance service revenue	828					
from public telephone services provided within the basic service area; and other local exchange revenue, such as directory assistance, touch-tone line services, call forwarding, and call waiting. Report cellular and other mobile services revenue in line 2.	c. Network access revenue (including per minute access charges, subscriber line charges, and PICC charges, special access line charges, and settlement revenue from foreign carriers)	829					
Line 1b – Report revenue derived from message services that terminate beyond the basic service area, including message services that utilize the public long-distance switching network and the basic subscriber access line.	Cellular telephone, PCS, and SMR revenue a. Basic (monthly charges)	830					
Also, include any charges for operator assistance or special billings directly related to these calls. Report all revenue received from international calls originating in the United	b. Airtime	831					
States, including the portion paid to foreign companies for accessing their networks.	c. Long-distance services	823					
Line 1c – Report revenue from providing exchange access services to an interexchange carrier or to an end-user of telecommunications services beyond the exchange carrier's	d. Roaming e. Other — <i>Specify</i> 0028	832					
network. Include access revenue for calls originating in foreign countries.	e. Other — Speeny	833					
Line 4a-d - Report installation fees and the sale of equipment in line 5.	Directory advertising revenue Other communications services	834					
Line 5 – Report other operating revenue from the sale or lease of communications equipment (include fair sales value of merchandise marketed in 2000 under capital,	a. Paging and beeper services	835					
finance, or "full payout" leases). Also, include revenue from the rental of telecommunications plant or equipment furnished apart from services rendered. Services include	b. Satellite telecommunications	836					
operating and maintenance activities for others; special billing arrangements for customers; billing and collection services provided to other telecommunications firms; directory revenue from other than advertising services;	c. Telegraph services	837					
installation fees; and services such as general accounting, financial, legal, etc., provided to firms under a license, general contract or other agreement. Include sales of	d. Radio dispatching services	838					
merchandise and equipment. Note — If the amount reported on line 5 is greater than 20 percent of the total operating revenue reported in line 6, indicate the source of this revenue in the "Remarks"	e. Cable system and multichannel video programming distribution (MVPD)	839					
section on page 5.	f. Internet access fees (include subscriptions from on-line services)	821					
	Other operating revenue (include repair services; equipment rental, leasing, and sales, etc.)	749					
	6. TOTAL OPERATING REVENUE	002					

Item 4B ANALYSIS OF REVENUE Note — Round percentage items to the												
	nearest whole percent. Enter "0" in items where applicable. Do Not	For 2000, Percentage of —										
1	combine data for two or more detail lines. What was the percentage of local service,	Key	local service		Key	long-distance	ı	<ey< td=""><td>netwo</td><td>rk acc</td><td>ess</td></ey<>	netwo	rk acc	ess	
1.	long-distance service, and network access revenue by type of customer?	code	revenue		code	service revenue	С	ode	rev	enue		
	a. Residential customers	840	ç	%	842		% 8	344			%	
	b. Other customers	841	q	%	843	Q	% 8	345			%	
	TOTAL	011	100%	,,	0.10	100%		3.0	100%		7.0	
2.	What was the percentage of local service,				For 200	00, Percentage of	_ f —					
	long-distance service, and network access revenue by type of service?	Key	local service		Key	long-distance	 		networl		SS	
		code	revenue	\dashv	code	service revenue	: C	ode	reve	enue		
	a. Intrastate service	846		%	848		%	900			%	
	b. Interstate service	847	ç	%	849		%	901			%	
	TOTAL		100%			100%			100%	6		
3.	What was the percentage of long-distance reve	enue b	y destination?							2000,		
								Key		ntage distan	ce	
								ode	301 1100	710001	ide	
	a. Domestic						Ġ	902			%	
	b. International						Ç	903			%	
	TOTAL							100%				
4.	What was the percentage of telecommunicatio type of service?	ns ser	vice revenue by					For 2000, Percentage of				
	Narrowband (i.e., services provided in the form o communications with capacity of less than 2 Mbp	of chani	nels of					Key code telecommunication service revenue				
	(1) Circuit-switched	<i>.</i> ,					Ç	904			%	
	(2) Packet-switched						Ç	905			%	
	(3) Non-switched (private line)						Ç	906			%	
	b. Broadband (i.e., services provided in the form of communications with greater than 2 Mbps.)	channe	els of									
	(1) Switched						Ç	907 %				
	(2) Non-switched (private line)						Ç	908				
	TOTAL							100%				
lt∈	em 4C E-COMMERCE RECEIPTS/REVEN	NUE										
or or	E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI network, electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer ownership of, or rights to use, goods or services. Payment for these goods and services may or may not be made online. Please see the instruction sheet for further clarification before completing this item.											
An estimate is acceptable if a book figure is not available. Month (i.e., June=							ine=06) ,	Year (i.e.	, 2000=	:00)	
1. Did your firm have e-commerce receipts/revenue during 2000?												
1 Yes — Enter the date your firm began e-commerce sales.												
	2 ☑ No — Continue to Item 4D.						Key code	Bil. Mil. Thou. Dol.				
2.	What was your firm's e-commerce receipts/revenue e-commerce receipts/revenue in Item 4A. Exclude	ue for	2000? (Include s taxes.) —————				005					

							rage 4		
Item 4D PAYROLL AND OTHER OPERATING EXPENSES			estimate is acceptable if a ok figure is not available.	Key	2000				
R	port costs incurred during 2000, even though payments may ve been made at a later date. Exclude sales or other taxes			Code	Bil.	Mil.	Thou.	Dol.	
	elected from customers and paid directly to a taxing authority.								
	e the enclosed instruction sheet before completing this ction.	1.	Annual payroll	800					
	ter "0" in items where applicable. Do Not combine data for o or more detail lines.	2.	Employer contributions to employee benefit plans						
e	ne 1 — Report on a cash basis, the gross earnings paid to aployees prior to deductions. If an unincorporated concern, clude payments to proprietors or partners.		Plans required under Federal and State legislation (including Social Security and Medicare (FICA), workers compensation insurance, etc.)	801					
le e	ne 2 — Report on a cash basis, in line 2a, employer's cost for pally required programs. Report on a cash basis, in line 2b, aployer's cost for programs not required by law. Report in line and line 2b, the amounts actually contributed.		b. Other fringe benefit plans (including medical insurance,						
fe re fo	ne 3 — Report payments for access to the local loop. Include as for leased facilities. Firms providing cellular phone service, port interconnection fees here. Include access charges paid to eign companies for international calls originating in the United ates.		life insurance, etc.)	802					
Ca	ne 4 — Include depreciation on a) assets obtained through bital lease agreements, b) leasehold assets, and c) assets that u lease to others under an operating lease agreement. Exclude	3.	Access charges	911					
d o o In	preciation on intangible assets and assets that you lease to ners under a capital lease agreement. Do not adjust for the value depreciable assets sold or traded for replacement purposes. clude depreciation on: buildings, offices, and structures; mmunications systems; vehicles, machinery and equipment; and	4.		225					
0	ner tangible assets.		charges	805					
o b th	ne 5 — Exclude payments by your firm to the parent company organization (or any of its subsidiaries) for use of assets owned them. Exclude installment payments for assets obtained ough capital lease agreements. Include lease and rental costs buildings, offices, and structures; communication systems;	5.	Lease and rental costs	807					
V	nicles; and other machinery and equipment.] 3.	Lease and remarcosts	007					
a m aı aı	ne 6 — Exclude repair costs included as part of a lease or rental reement, improvements for which depreciation accounts are initialined, and repairs performed by employees of your company dissubsidiaries. Include repair costs on: buildings, offices, distructures; communication systems; vehicles; and other inchinery and equipment.	6.	Cost of purchased repairs	809					
C	ne 7 — Report the cost of nonrevenue-generating purchased mmunication and utility services, including telephone, telex, egraph, etc.		Cost of purchased						
ı	ne 8 — Report the cost of purchased advertising, including	7.	Cost of purchased communications and utilities	811					
p.	yments to other firms for printing, media, and other services d materials used for advertising. Also, include the cost of emarketing services.								
	ne 9 — Include payments to State or Federal governments to opport universal funds for services provided to schools, libraries,	8.	Cost of purchased advertising	812					
	al healthcare providers, etc.								
	ne 10 — Include cost of insurance (less worker's compensation emiums), taxes and licenses.	9.	Universal Service Contributions and other similar charges	912					
C	ne 10 and 11 — See the enclosed instruction sheet to calculate ther Operating Expenses and Total Operating Expenses as they rtain to this survey.								
2	DTE — If the amount reported on line 10 is greater than percent of the total operating expenses reported in line 11,	10.	Other operating expenses	813					
S	dicate the source of these expenses in the "Remarks" ction on page 5 of this form.	11.	TOTAL OPERATING EXPENSES -	003					
F 0 F	A S A S 1110 D2 00 (12 20 2000)								

Item 5 EXPORTED SERVICES											
An estimate is acceptable if a book figure is not available.											
Note — An exported service is a service performed for a customer or client (individual, government, business establishment, etc.) located outside the United States (i.e., outside the 50 states, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Include services performed for											
unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.). Exclude services provided to domestic subsidiaries of foreign firms.							00				
•	idiaries or foreign firms.			Key code	Bil.	Mil.	Thou.	Dol.			
Did the revenue reported in Item 4A include any amounts received for exported services?		DII.	14111.	mou.	201.						
		004	_								
Item 6 NUMBER OF LOCATIONS		2000 Number									
Enter the total number of service locations or December 31, 2000. A location is defined as company personnel.	overed by this report as of an establishment with paid					0012					
Item 7 OWNERSHIP OR CONTROL	0014 Name of owning or controlling	ng company									
 Does another firm own more than 50 percent of the voting stock or have the power to control the management 	Number and street										
and policies of this company?	City, State, and ZIP Code										
0013 1 Yes			000	11E							
2∟No		EIN)15 →	-						
b. Did this firm acquire or merge with another company during 2000?	0017 Name of company acquired of	or merged with									
	Number and street										
0016 1 Yes	City, State, and ZIP Code										
2 ☐ No	OCCO Manda V	1 000	0.00	10							
	Date of merger or acquisition Month Y	ear EIN)19 →	-						
	pace for any explanations that n correspondence pertaining to tl	nay be helpful in this report, please	understan include th	ding y	our re	ported ATION	data. I				
number shown ir	the address label area or at the	e top of the page.	morado n	10 1021		,, (1101					
Public reporting burden for this collection							ina				
reviewing instructions, searching existing the collection of information. Send commo	ents regarding this burden estimate	or any other aspec	t of this co	llection	of inf	ormatic	n,				
including suggestions for reducing this bu Project; U.S. Census Bureau; Room 3104,	FB 3; Washington, DC 20233-0001. F	PLEASE INCLUDE F	ORM NAM	E AND	NUME	BER IN A					
CORRESPONDENCE. Respondents are not number from the Office of Management a							า.				
	is substantially accurate and h						ions.				
Name of person completing this report – Please print	Address (Number and street, o	city, State, ZIP Code)	Area code N		Teleph	one	Extens	sion			
Clare there of south ordered a second			2000		Ган						
Signature of authorized person			Area code N	Number	Fax		Extens	sion			
0024 Title		0025 Date	0026	F	mail ad	ldress					
		Buto	-020	L-I	nan at	iai 633					
	n the completed form in to ou may fax the completed		•								

SERVICE ANNUAL SURVEY BROADCASTING AND TELECOMMUNICATIONS GENERAL INSTRUCTIONS

Your report should be completed and returned in the preaddressed envelope provided on or before the due date. If the report does not appear to apply to your kind of business or activity, describe your business or activity in Item 1 and complete the remainder of the form as accurately as possible.

If filing within the required time frame will cause an undue burden and you would like an extension, or if you have any questions, please write to the

U.S. Census Bureau 1201 East 10th Street Jeffersonville, IN 47132-0001

or call our Census Bureau representative in Jeffersonville, Indiana at 1–800–772–7851, weekdays from 8:30 a.m. to 5:00 p.m., eastern time.

Always include your identification number, located in the address label, in any correspondence.

IF BOOK FIGURES ARE NOT AVAILABLE, ESTIMATES ARE ACCEPTABLE.

Please read all instructions before making your entries.

Report data for the calendar year specified. If calendar year records are not available, we will accept fiscal year data. Please note, however, that we prefer estimates for the calendar year to book figures covering a different time period. Report all values in dollars (omit cents). Enter "0" in items where appropriate. Please do not combine data for two or more revenue lines.

For location(s) sold or acquired during the year specified, report only for the period that the location(s) were operated by this firm.

SPECIFIC INSTRUCTIONS

Other Operating Expenses

Other operating expenses include billing services, travel expenses, accounting and legal fees, dues and subscriptions, office supplies, data processing expenses, etc. Include the cost of computer software purchased under licensing agreements. Exclude income taxes, and local sales and excise taxes.

 Total operating expenses – Will not match to the company's income statement due to the cash and accrual methods requested for this survey. As a guide, compute total operating expenses as follows:

Total operating expenses (from income statement)

- +Taxes If not included in operating expenses
- +[Annual payroll (cash basis) + Employer contributions (cash basis)]
- -[Annual payroll (accrual basis) + Employer contributions (accrual basis)]

=TOTAL OPERATING EXPENSES

 Other operating expenses – If other operating expenses are unavailable, calculate them as follows –

TOTAL OPERATING EXPENSES FOR SURVEY

 -(Lines 1 through 9 under the payroll and other operating expenses item on survey report form)

SERVICE ANNUAL SURVEY INFORMATION SECTOR

SPECIFIC INSTRUCTIONS - Continued

E-commerce Receipts/Revenue

(In the following instructions, online refers to any transaction completed over an Internet, extranet, EDI network, electronic mail or other online system.)

Include -

- Revenue from online orders for goods or services placed by a buyer.
- Revenue from online services provided where charges are based on the usage of those services (e.g., commissions or fees from use of computerized reservation systems, financial transaction processing systems, etc.)
- Commissions or fees from the trading of securities or the sale of other financial products online (e.g., insurance, loans, etc.).
- Commissions or fees from selling or from facilitating the sale of third party products (e.g., click-through including referral fees) through your company's Web site.
- Revenue from orders or contracts negotiated online with a buyer and seller on the price and terms for transferring ownership or the rights to use goods or services.
- Revenue from telephone transactions using interactive voice response systems.

Exclude - revenue from:

- Online billings where the order or contract was not negotiated online.
- Delivery of services online where the order or contract was not negotiated online.
- Provision of telecommunications and related infrastructure systems (e.g., data transfer, Web hosting, Internet access) where the order or contract for such services was not negotiated online.
- Orders for goods or services placed by facsimile machine or over switched telephone network.